



STATE OF WASHINGTON
Department of Social and Health Services
SOLE SOURCE POSTING NOTICE

The Department of Social and Health Services (DSHS) intends to enter into a sole-source contract with Clinical Services Management, P.C. (CSM) for professional consulting services that encompass continued monitoring, oversight, and related consulting services with regard to performance improvement efforts concerning patient care at Western State Hospital (WSH) and to add oversight and evaluation activities at Olympic Heritage Behavioral Health (OHBH) to facilitate efforts in reaching Joint Commission survey readiness, a precursor to gaining CMS Certification.

DSHS has committed to the State Legislature, family members and patients at WSH, and the general community that an external independent entity monitor WSH for compliance with conditions of participation and to provide continuous system improvements that result in improved quality of care and safety to patients. WSH originally entered into a contract with CSM pursuant to a special DES exemption issued on April 7, 2016. The contract expired and was reissued in April 2020 and, most recently on April 1, 2022, following a sole source approval process. The current contract expires on March 31, 2024. BHA intends to issue a new contract with CSM so monitoring and evaluation of performance improvement efforts at WSH can continue without interruption and to add external independent consulting services at Olympic Heritage Behavioral Health. CSM has acquired expertise and institutional knowledge while serving in the oversight and consulting role at WSH for the last eight years, making them intimately familiar with WSH policies, procedures, operations, and staff and uniquely qualified to meet both DSHS and WSH objectives. OHBH policies and procedures mirror those of WSH, allowing CSM to seamlessly implement services at OHBH and leverage their knowledge and familiarity with WSH policies, procedures, operations, and staff for the oversight and evaluation activities at OHBH.

DSHS estimates that retaining a new contractor would impose increased costs of between \$490,758 to \$981,531 for DSHS related to the engagement and education of a new contractor and interruption of ongoing critical oversight and monitoring activities. It is essential that the engagement continues without interruption in order to meet DSHS's commitment to the Legislature for ongoing oversight and monitoring.

DSHS will enter into a one (1) year contract with Clinical Services Management, P.C. The contract will be issued **on or before April 1, 2024**, and will continue for a one (1) year initial term. The cost of this one (1) year contract is \$1,635,885.00. **DSHS may opt to extend the contract term for an additional one-year period along with a commensurate increase in the total consideration**, or to amend this Contract during its term to increase the total consideration, if the Work Plan is modified in a manner that increases the total maximum consideration payable under this contract for additional in scope items, at the sole discretion of DSHS and at rates consistent with those set forth in the proposed contract, subject to the availability of funding.

Offerors contemplating the above requirements must submit capability statements detailing their ability to meet the state's requirements within five (5) working days of this announcement. The following information should be included in the capability statements:

- Demonstrated experience providing oversight and monitoring consulting services at state-operated adult psychiatric hospitals.
- Proven capacity to deploy immediately a range of experienced and qualified professionals to manage and coordinate monitoring and oversight activities.
- Demonstrated comprehensive understanding and knowledge of CMS conditions of participation as well as WSH policies, procedures, and operations.
- Proven ability to develop customized compliance oversight tools that monitor activities and measure progress as well as demonstrate practical use of these tools at similar behavioral health facilities.
- Ability to immediately provide oversight and monitoring services at WSH and OHBH without interruption and without additional cost or effort to DSHS.

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract.

To submit capability statements or for questions, contact:

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